Kenneth L. Baum, Esq. **LAW OFFICES OF KENNETH L. BAUM LLC**167 Main Street

Hackensack, New Jersey 07601

Hackensack, New Jersey 07601 201-853-3030 201-584-0297 Facsimile Attorneys for Defendant Educational Credit Management Corporation

UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

RAHUL MANCHANDA,

Plaintiff,

v.

EDUCATIONAL CREDIT MANAGEMENT CORPORATION,

Defendant.

CIVIL ACTION NO. 1:19-cv-05121 (WHP)

Civil Action

DECLARATION OF KENNETH L. BAUM, ESQ., IN SUPPORT OF MOTION OF EDUCATIONAL CREDIT MANAGEMENT CORPORATION FOR SUMMARY JUDGMENT PURSUANT TO FED. R. CIV. P. 56

KENNETH L. BAUM, ESQ., of full age, pursuant to 28 U.S.C. § 1746, hereby declares under penalty of perjury as follows:

- 1. I am an attorney-at-law duly admitted to practice before this Court and a member of Law Offices of Kenneth L. Baum LLC, attorneys for Defendant Educational Credit Management Corporation ("ECMC"). I am familiar with the facts and circumstances set forth herein and am authorized to make this Declaration in support of ECMC's motion for summary judgment pursuant to Fed. R. Civ. P. 56.
- 2. Attached as Exhibit A is a true copy of the transcript of the deposition of Mithun Sarang conducted on March 16, 2021 (which is erroneously labeled as having been conducted on March 20, 2021).

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I hereby declare that the foregoing statements made by me are true. I am aware that if any of the foregoing statements made by me are willfully false, I am subject to punishment.

/s/ Kenneth L. Baum KENNETH L. BAUM

DATED: May 25, 2021

EXHIBIT A

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MANCHANDA	
P	laintiff,
-against-	Index No.
	1:19-cv-05121
EDUCATIONAL CREDIT MANA	GEMENT CORPORATION,
De	efendant.
	x
	Α
Da	ate: March 20, 2021
T	ime: 3:13 p.m.
DEPOSITION of M	ITHUN SARANG, a Witness
	illion ollimino, a miches
called on behalf of the	Defendant, taken by
called on behalf of the	-
	on the above mentioned
called on behalf of the the Plaintiff, recorded	on the above mentioned d by the Manchanda Law

Reporting

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```
1
    APPEARANCES:
2
3
    MANCHANDA LAW OFFICE, PLLC
         Attorney for Plaintiff
4
          30 Wall Street, Suite 8207
         New York, New York 10005
5
    BY:
         RAHUL MANCHANDA, ESQ.
         JOHN FAZIO, ESQ, of Counsel
6
         OLGA TREITIAKOVA, Notary Public
7
8
    LAW OFFICE OF KENNETH L. BAUM, LLC
9
         Attorney for Defendant
         167 Main Street
10
         Hackensack, New Jersey 07601
    BY: KENNETH L. BAUM, ESQ.
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
```

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1	MS. TRETIAKOVA: So I'm a
2	Notary Public, Officer Olga
3	Tretiakova. My business address is
4	20 West 64th Street, New York, New
5	York 10023. Pursuant to FRCP30.
6	Today is March 16th, and right now is
7	3:13 p.m We are at 30 Wall Street,
8	Suite 8207, New York, New York 10005.
9	The deponent, Mithun Sarang is an
10	employee of Education Credit
11	Management Corporation. Please raise
12	your right hand. Do you solemnly
13	swear that the testimony you are
14	about to give is the truth and
15	nothing but the truth.
16	THE WITNESS: Correct.
17	MS. TRETIAKOVA: Today,
18	present are attorneys for Plaintiff,
19	Rahul Manchanda, Defendant, Mithun
20	Sarang, employee of ECMC, and the
21	attorney for the Defendant, Kenneth
22	Baum, and Jeff, I'm sorry, I didn't
23	catch the name.
24	MR. FAZIO: John Fazio, of
25	Counsel to Manchanda Law Office.

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```
1
                 MS. TRETIAKOVA: Okay.
                                          So we
2
         can begin now.
3
                 MR. BAUM:
                            I just want to
4
         clarify, this is being done, Mr.
5
         Sarang is a former employee of
         ECMC --
6
7
                 THE WITNESS: Yeah --
                 MR. BAUM: But under the
8
9
         Judge's order, we're producing him
10
         for ECMC.
11
                 MR. MANCHANDA: One speaker at
12
         a time, please, Ken.
13
                 MR. BAUM: Yeah. So again,
14
         just to clarify for the record, Mr.
15
         Sarang is a former employee of ECMC,
16
         but as you know, we are producing him
17
         through ECMC rather than having you
18
         have to subpoena him.
19
                 MR. MANCHANDA:
                                 So we want to
20
         clarify, you do not represent Mr.
21
         Sarang.
22
                 MR. BAUM: No, I'm
         representing him, but the whole idea
23
24
         was to produce him through ECMC,
25
         rather than you having to subpoena
```

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```
But he just to clarify, he's
1
         him.
2
         not a current employee of ECMC.
3
                 MR. MANCHANDA: So you will be
 4
          raising any and all issues regarding
5
         his representation as his counsel.
 6
                 MR. BAUM: For the purpose of
7
         this deposition, yes.
8
                 MR. MANCHANDA:
                                 Okay.
                                         That
9
         makes a big difference because if we
10
         have an issue and I would like him to
11
          answer a question, if you're not his
12
         counsel, you can't raise that
1.3
         objection.
14
                 MR. BAUM: Right. Okay, go
15
         ahead.
16
                 MR. MANCHANDA:
                                 So, you are
17
         his counsel.
18
                 MR. BAUM: Yes, for today,
19
         yes.
20
                 MR. MANCHANDA: All right.
21
         will begin. Thank you all for coming
22
          today.
23
    EXAMINATION BY
24
    MR. MANCHANDA:
25
                 This is directed to Mithun
          Q.
```

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```
1
                       M. SARANG
2
    Sarang; can you please state your full
3
    name, address, e-mail address and
4
    telephone number for the record, please?
5
                 MR. BAUM:
                            Before he speaks,
6
         he's not going to give his home
7
         address as per the court's order,
8
         it's going to be care of ECMC, okay?
9
                 MR. FAZIO:
                             That's fine.
10
                 MR. BAUM: Go ahead, sorry.
11
         Α.
                 All right. So my full name is
12
    Mithun Sarang, M-I-T-H-U-N, last name is,
13
    S-A-R-A-N-G. My e-mail address is,
14
    T-U-N-E-S-A-R-A-N-G, @Gmail.com. What
15
    was the other additional information you
16
    were requesting?
17
          0.
                 Your telephone number, please.
                 It is 916-617-7773.
18
         Α.
19
         Q.
                 Thank you.
20
                 Can you please state your
21
    educational level, major field of study,
22
    and any and all degrees obtained, as well
23
    as the years of attendance for the
24
    record, please?
25
         Α.
                 I am just a high school
```

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```
1
                        M. SARANG
 2
    diploma, I have no college experience,
 3
    and I have been in collections for eleven
 4
    years.
 5
                 Where did you work before
 6
    working for ECMC?
 7
          Α.
                 The -- Superlative RM.
 8
          Q.
                 Superlative RM?
 9
          Α.
                 Correct.
10
                 What is that?
          Q.
11
          Α.
                 It's a collection agency.
12
          Q.
                 And how many years were you
    there for?
13
14
          Α.
                  Seven.
15
          Q.
                 Seven years?
          Α.
16
                 Correct.
                 And how long did you work for
17
          Q.
18
    ECMC?
19
                 Four.
          Α.
20
          Q.
                 Four years, okay.
21
                 And were you terminated from
22
    ECMC or did you leave voluntarily?
23
                 No, we were all laid off.
24
    They relocated the building to Minnesota,
25
    we were all working in California.
```

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```
1
                        M. SARANG
 2
          Q.
                 Okay.
 3
                 Were you trained for your job
 4
    at ECMC?
 5
          Α.
                 Absolutely, very, very, very
 6
    thoroughly trained.
 7
                 How long was the training for?
          Q.
                 Three months.
 8
          Α.
 9
                 Three months.
          Q.
10
                 Was there a training manual?
11
          Α.
                 There was a training manual,
12
    there is a training supervisor, there is
13
    also exams that you needed to pass in
14
    order to actually work at that time.
15
          Q.
                 How many exams?
16
          Α.
                 There were two exams.
17
                 And how many accounts did you
18
    manage, approximately?
19
          Α.
                 I don't have a specific
20
    approximate answer. There's thousands
21
    and thousands of customers that we spoke
22
    to throughout the four years that I was
23
    employed there.
24
                 Thousands and thousands?
          0.
25
          Α.
                 Correct.
```

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```
1
                        M. SARANG
2
                 And did you have a computer in
          Q.
3
    front of you while you would call these
 4
    people?
5
          Α.
                 Absolutely.
 6
          Q.
                 Every time?
7
          Α.
                 Every time.
8
                 Did you ever give any of them
          Q.
9
    your personal cell phone number?
10
                 Never.
          Α.
11
                 Were all of those calls
          Ο.
12
    recorded at ECMC?
                 Absolutely.
1.3
          Α.
14
          Q.
                 And that computer that you
15
    had, were there different tiers of, I
16
    guess, clearance, or did everybody have
17
    the same data?
18
                 No, there were tiers of
          Α.
19
    clearance, supervisors had a higher
20
    clearance than I did.
21
          Q.
                 Okay.
22
                 Did you have access to address
    information at the time --
23
24
          Α.
                 Correct.
25
          Q.
                 -- when you were speaking
```

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```
1
                        M. SARANG
2
    to --
3
          Α.
                 Yes.
 4
                 -- whenever you were speaking
          Q.
5
    to an individual? Please wait for me to
 6
    ask the question.
7
                 Did you always have the
8
    address information while you were
9
    speaking to one of your customers --
10
          Α.
                 Yes.
11
          Q.
                 You did.
12
                 And that address information,
13
    did it have linear information, in other
14
    words, previous, former and current
15
    addresses or just one address?
16
          Α.
                 One address.
17
                 Did you have access and the
18
    ability to look at previous addresses
19
    online?
20
                 Did I have access to look at
          Α.
21
    previous addresses online?
22
          Q.
                 Yes.
23
          Α.
                 No.
24
                 So what you're say is, while
          0.
25
    you would speak to the individual, you
```

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```
1
                       M. SARANG
2
    would only have one address facing you at
3
    the time?
 4
         Α.
                 Correct.
5
          Ο.
                 And you did not have the
 6
    ability to toggle and see previous
7
    addresses, is that what you're, remember,
    you're under oath?
8
9
                 I know that I'm under oath.
10
    I'm just saying that when I'm looking at
11
    the screen, there is a name and there is
12
    an address, and then I have to verify his
1.3
    name and his address. There is not
14
    multiple addresses under his other
15
    address. So there are not previous
16
    addresses that are listed there. I have
17
    to say, her, I'm looking to speak with
18
    Joel Smith, do you resides at 123 Apple
19
    Street --
20
          Q.
                 Please keep your answers to my
21
    -- so, did you have the ability to
22
    toggle --
23
         Α.
                 No.
24
                 -- you said you were trained
25
    for three months, and the ability to go
```

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```
1
                       M. SARANG
2
    and check different addresses or
3
    different previous phone numbers when you
 4
    were looking at the client?
5
         Α.
                 No.
 6
          Q.
                 No, okay.
7
                 So, you're saying that while
8
    you were speaking to, by the way, when
9
    you were updating because you I believe
10
    asked questions about current addresses,
11
    and you were correcting addresses on
12
    tape, did you have the ability to amend
1.3
    or change address information while you
14
    were talking to the client?
15
          Α.
                 In the event that we had the
16
    incorrect address and the customer
17
    provided us with the current address,
18
    then yes, we had to edit it, modify it to
19
    the correct address.
20
          Q.
                 So you had the power and the
21
    ability to change address information?
22
         Α.
                 Correct, yes.
23
                 You had the power to change
24
    and amend address, does that also apply
25
    to telephone information?
```

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```
1
                       M. SARANG
2
                 Correct, any --
         Α.
3
          Q.
                 Does it also, I'm sorry.
 4
                 Does that also apply to e-mail
5
    information?
                 Yes.
 6
         Α.
7
                 So you had the power to amend,
8
    and to change and to correct address,
9
    telephone and e-mail information of the
10
    individual you were speaking with at the
11
    time?
12
         Α.
                 Correct.
13
                 But you didn't have the
14
    ability to see previous entries for that
15
    information?
16
                 For the third time, correct, I
17
    did not have the ability to view previous
18
    addresses or toggle. I only had the
19
    ability to modify in the event that they
20
    provided us with current updated
21
    information for their demographics.
22
          Q.
                 When you were speaking to
23
    clients, did you have anybody else
24
    listening in on your calls or were you
25
    always alone?
```

1 M. SARANG 2 No, they were always 3 monitoring the calls. There is an entire 4 department that monitored calls. They 5 were very compliant and under federal 6 regulations. 7 As they were happening or 8 after the fact? 9 As they were happening and 10 after the fact. 11 So as they were happening, how 12 many individuals on average did you have 13 listening in to your phone calls? 14 There was a department of, I Α. 15 believe eight to ten individuals that 16 were constantly monitoring live calls and 17 calls after they already transpired. 18 I didn't ask you after, I 19 asked while the calls were taking place. 20 Α. Eight to ten. 21 Eight to ten while, okay, and 22 also after the fact, okay. Thank you for 23 that answer. 24 Did the other individuals, to 25 your knowledge, that were listening in or

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```
1
                       M. SARANG
2
    after the fact, did they have the ability
3
    to also see previous addresses, or
 4
    e-mails or telephone number online, did
5
    they have different clearance levels?
 6
         Α.
                 I don't know their specific
7
    procedures or their protocol. I don't
    know what their specific levels are. I
8
9
    only know what my levels are.
10
                 In terms of level, which you
11
    brought up, where would you rank yourself
12
    between one and ten, ten being the
13
    highest level in the company, one being
14
    the lowest level, where would you place
15
    yourself, approximately, in terms of
16
    clearance and knowledge level?
17
         Α.
                 A four.
18
          Ο.
                 Four.
19
                 And where would you place the
20
    eight to ten individuals listening in to
21
    your calls?
22
         Α.
                 A seven.
23
          Q.
                 All seven?
24
                 You indicated between a scale,
25
    right?
```

```
1
                       M. SARANG
2
                 Who would you consider to the
3
    CEO, the owner or the boss of the ECMC
 4
    corporation?
5
                 Who would I consider to the --
         Α.
 6
                 At the time that you were
          Q.
7
    working there?
                 Well, I had a supervisor, and
8
         Α.
9
    then he had a supervisor, and then he had
10
    a supervisor as well. So I --
11
          Q.
                 I said of the company itself.
12
          Α.
                 Of the company itself.
                 A full ten.
1.3
          Q.
14
                 Am I giving names? I really
         Α.
15
    don't feel comfortable giving his name --
16
                 It's a question about a CEO,
          Q.
    it's not anything security wise. I don't
17
    see your attorney raising the issue.
18
19
    We're not asking --
20
                 MR. BAUM:
                             Are you asking what
21
          the name of the CEO was at the time
         he worked there?
22
23
                 MR. MANCHANDA: Yes.
24
                 MR. BAUM: If you know it,
25
          answer.
```

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```
1
                        M. SARANG
 2
          Α.
                 Okay. Len Hyde.
 3
                  I'm sorry?
          Q.
 4
          Α.
                 His name was Len Hyde.
 5
          Q.
                 Len Hyde?
 6
          Α.
                 Correct.
 7
          Q.
                 Can you spell that, please?
 8
          Α.
                 L-E-N, last name, H-Y-D-E.
 9
                 And he was the CEO?
          Q.
10
          Α.
                  I believe he was our CEO for
11
    our specific, our specific location for
12
    California.
13
                 Are you familiar with
14
    Corinthian Colleges?
15
                 I am not.
          Α.
16
          Q.
                 Are you familiar with ECMC's
17
    role with the Corinthian College?
18
                 I am not.
          Α.
19
                 Are you familiar that there
20
    are, have been allegations that ECMC is
21
    engaged in non-profit activity with
22
    Corinthian Colleges?
23
                  I have no clue about that, in
          Α.
24
    any way, shape or form.
25
          Q.
                  Is it your opinion that ECMC
```

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```
1
                        M. SARANG
 2
    is a non-profit organization?
 3
          Α.
                 Say it again.
 4
          Q.
                 Is it your opinion that ECMC
 5
    is a non-profit organization?
 6
                 Yes, in my opinion, correct.
          Α.
 7
                 Your previous employer, what
          Q.
 8
    the name of it again?
 9
          Α.
                 Superlative RM.
10
                 Was that a for-profit
11
    collection agency or a non-profit
12
    collection agency?
1.3
                 It was a for-profit collection
14
    agency.
15
                 What were the predominant,
16
    what the nature of the debt that you
17
    would collect at your previous
18
    employment?
19
                 I mean, I don't really see the
20
    relevance in reference to the question --
21
                 Let me decide what the
          0.
22
    relevance is. You have to answer the
23
    question.
24
                 MR. BAUM: Restate the
25
          question.
```

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1 M. SARANG 2 It's a collection agency. So 3 ultimately, we collect on everything from 4 pay day loans, to credit cards, to, you 5 know, jewelry shop, whatever that 6 actually falls under collections. 7 Clearly, not student loan Q. 8 debt? 9 Correct, not student loan 10 debt, correct. 11 Q. Which has always protections 12 under the HEA Higher Education Act and, 13 you know, that's protected and sort of 14 takes, you know, would take, 15 theoretically, ECMC out of the purview of 16 being a debt collector under the Fair 17 Debt Collection Practices Act? 18 Correct, but the Fair Debt 19 Collection Practices Act doesn't cover in 20 reference --21 I'm sorry, he left the 0. 22 meeting, where did he go, okay. 23 So in other words, you're 24 training, your training prior to your 25 joining ECMC was for the purposes of

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```
1
                       M. SARANG
2
    private debt collection of pay day loans,
3
    what other type of debt?
 4
          Α.
                 Credit cards.
5
                 And private debt, which would
          Q.
 6
    be covered under the Fair Debt Collection
7
    Practices Act?
8
          Α.
                 Correct.
9
          Q.
                 Okay.
10
                 Were you trained by ECMC with
11
    the Fair Debt Collection Practices Act,
12
    were you trained in that?
1.3
                 MR. BAUM:
                             I'm going to
14
          object, you can answer if you could
15
          understand the question.
16
          Q.
                 Did ECMC in the training
17
    sessions that you already admitted to,
18
    tell you what the Fair Debt Collection
19
    Practices Act was?
20
                 The Fair Debt Collection
          Α.
21
    Practices Act aren't regulated under
22
    student loans, so they had no training
23
    reference to FDCPA.
24
                 So you made a smooth
          0.
25
    transition from a for-private debt
```

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```
1
                       M. SARANG
2
    collection company to a student loan debt
3
    collection company?
 4
                 Absolutely, the transition due
         Α.
5
    to the fact that I had to pass the test
    in order to make sure that I cleared the
 6
7
    transitions. ECMC is one of the most
8
    complaint --
9
          0.
                 You've answer the question.
10
         Α.
                 -- companies out there --
11
          Q.
                 You can stop now.
                                     I'm done
    with the question. You've answered my
12
13
    question, which means that you weren't
14
    taught about the difference, which is
15
    what I wanted to know.
16
                 Mr. Sarang, are you a U.S.
17
    citizen, green card holder or some
18
    immigration status?
19
                            I'm going to object
                 MR. BAUM:
20
          as to relevance.
21
                 MR. MANCHANDA: It's relevant
          in the sense that we'd like to know
22
23
          if ECMC took advantage of his
24
          immigration status to force him to do
25
          things that were illegal.
```

1	M. SARANG
2	THE WITNESS: Why would you
3	make an assumption that I'm an
4	immigrant?
5	MR. BAUM: I'm going to object
6	as to relevance, it has absolutely no
7	relevance whatsoever.
8	MR. MANCHANDA: It is
9	absolutely relevance.
10	MR. BAUM: I disagree.
11	THE WITNESS: I disagree as
12	well. It's absolutely irrelevant.
13	MR. MANCHANDA: I'll tell you
14	why it's relevant, we feel that ECMC
15	exploited possibly Mr. Sarang
16	THE WITNESS: Not at all in
17	any way, shape or form.
18	MR. MANCHANDA: and his
19	position. And if he has no choice in
20	the matter because of his immigration
21	status, then he would be more likely
22	than not to commit ethical or legal
23	violations.
24	MR. BAUM: I'm going to object
25	that that's a complete

```
1
                       M. SARANG
2
                 MR. MANCHANDA: Okay, we'll
3
         move on.
 4
                 MR. BAUM: -- not even
5
          speculation. It's a fishing
 6
          expedition and I'm objecting.
7
                 MR. MANCHANDA: Fine, we'll
8
         move on.
9
                 THE WITNESS:
                              I'm a citizen,
10
         hey, I'm a citizen.
11
                 MR. BAUM: Mithun, it's all
12
         right.
                 MR. MANCHANDA: He will not
13
14
         answer the question.
15
                 THE WITNESS: I just answered
16
         the question, by the way, I'm a
17
         citizen.
18
         0.
                 I didn't hear what you said,
19
    I'm sorry?
20
                 I am a citizen of the United
21
    States of America.
22
                 Were you born --
23
         Α.
                 I was born here in Sacramento,
24
    California.
25
          Q.
                 Thank you for answering the
```

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```
1
                       M. SARANG
 2
    question.
 3
          Α.
                 Absolutely.
 4
                 And if you could please hold
          Q.
    back on the hostility, that would be
 5
 6
    great.
 7
                 MR. BAUM:
                             I'm going to
 8
          object. He's answering your
 9
          questions.
10
                 MR. MANCHANDA:
                                  He's
11
          approaching the camera in a
12
          threatening manner, which I don't
1.3
          appreciate.
14
                 MR. BAUM: Oh, move on.
15
                 MR. MANCHANDA: If it was in
16
         person, it would be a criminal act.
17
          So let's refrain from that kind of
18
          behavior.
19
                 MR. BAUM: Are you going to
20
          ask a question?
21
                 MR. MANCHANDA: Yes, as long
22
          as we can behave ourselves. I said
23
          use no threatening mannerisms.
24
                 MR. BAUM: Who is threatening
25
          you --
```

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```
1
                       M. SARANG
2
                 THE WITNESS: I'm over a
3
         phone --
 4
                 MR. MANCHANDA:
                                  When you
5
          approach the camera in your face --
                 THE WITNESS: You're
 6
7
          approaching the camera right now.
                 MR. MANCHANDA:
                                  I'm
8
9
          demonstrating what you just did.
10
                 THE WITNESS: So you're
11
          absolutely in the same offense right
12
         now that you're indicating --
13
                 MR. MANCHANDA: Moving on --
14
                 MR. BAUM: Let's move on.
15
                 Mr. Sarang, how old are you
          Q.
16
    and when if your date of birth?
17
                 My age, I'm thirty-four, my
18
    date of birth is March 24th, '86.
19
          Q.
                 1986?
20
         Α.
                 Correct.
21
                 Again, how did you come to be
22
    employed by ECMC and when did you
23
    commence?
24
                 It was -- through a friend,
25
    and I don't have the specific date.
```

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```
1
                        M. SARANG
 2
    You're speaking about something that
 3
    happened about four or five years ago.
 4
          Q.
                 Do you have an approximate
 5
    date of your commencement?
 6
          Α.
                 No.
 7
          Q.
                 How about a year?
 8
          Α.
                 How about a year?
                                      Four years
 9
    ago, so what, what year are we in now?
10
     '21, so, 2017.
11
          Q.
                 Were you ever promoted at
12
    ECMC?
13
          Α.
                 No.
14
                 In four years, you were never
15
    promoted in ECMC?
16
          Α.
                 No.
                 What was your job title at
17
          Q.
18
    ECMC?
19
                 I was an account
20
    representative.
21
          0.
                 And what was the same job
22
    description for the entire four years?
23
          Α.
                 Correct.
24
                 Did your salary change at all
          0.
25
    while you were at ECMC?
```

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```
1
                       M. SARANG
2
          Α.
                 No.
3
          Q.
                 Were you on a salary or on a
 4
    commission basis at ECMC?
5
          Α.
                 Salary and commission.
 6
          0.
                 Salary and commission?
7
          Α.
                 Correct.
8
          Q.
                 Did you have bonuses at ECMC?
9
                 Yeah, that's correct.
                                          It's
10
    commission and bonuses are the same thing
11
    in my eyes, so.
12
                 How would you define a
          0.
    commission at ECMC?
1.3
14
                 There was a tier level in the
          Α.
15
    amount of however many student loans that
16
    you collected, accumulative of the amount
17
    in the event that surpassed a certain
18
    tier, you were given a specific
19
    percentile of that amount.
20
          Q.
                 Were they all accounts that
21
    were in default or those were regular
22
    accounts?
23
                 Correct, they were all
24
    accounts in default. I would see any
    other account unless in the event that it
25
```

```
1
                       M. SARANG
 2
    actually defaulted.
 3
          0.
                 So you only worked with
 4
    defaulted accounts?
 5
                 Correct, defaulted student
          Α.
 6
    loans.
 7
                 And every single one of them,
    you were sure had notice of the default?
 8
 9
                 I'm sorry, say that again.
10
                 Every single person that you
11
    dealt with, you were certain that they
12
    had actual notice of a default?
1.3
                 Certain that they had actual
14
    notice of a default? It's our job to
15
    provide them with the default as soon as
16
    the account gets to the office.
17
                 That's not answering my
18
    question.
19
                 My question to you is this,
20
    and I'll rephrase it; were you certain
21
    that every single individual that you
22
    dealt with had been duly served with
    notice of default on their student loan?
2.3
24
          Α.
                 Yes.
25
          Q.
                 So you're saying under oath
```

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```
1
                       M. SARANG
2
    that you were certain that every single
3
    person that you dealt with was duly
4
    served, or maybe they weren't served with
5
    a notice of default?
6
                 MR. BAUM:
                            Objection to form.
7
                 MR. MANCHANDA:
                                Okay.
8
          Ο.
                 So you're saying under oath
9
    here, under penalty of perjury, seven
10
    years, that you were sure that every
11
    single person that you dealt with was
12
    served with notice that they defaulted on
13
    their student loan, be careful with your
14
    answer, sir?
15
                 MR. BAUM:
                            Objection.
                                         Stop
         badgering the witness and let him
16
17
         answer the question.
18
                 MR. MANCHANDA:
                                Okay. He gave
19
         different answers, I want to clarify
20
         for his benefit, and mine and yours.
21
                 Okay. So, as our job, before
         Α.
    the account even comes to my desk, they
22
23
    send a letter to the student letting them
24
    know that, hey, you're currently in
25
    default. In the event that that student
```

```
1
                       M. SARANG
2
    opens that documentation or sees it,
3
    that's beyond me. But we have to provide
4
    them that documentation. So for you to
5
    indicate that am I sure that they
6
    received it to every specific individual,
7
    I can't honestly say yeah, that I'm sure
8
    that they opened it, but we are positive
9
    that we sent the documentation out.
10
                 Okay, good. That's what I
11
    wanted to know.
12
                 So the answer is no, you are
13
    not sure that every single individual
14
    that you spoke with had notice of default
15
    on their student loan. Thank you for
16
    honesty.
17
                            That's not what he
                 MR. BAUM:
18
                 That's not what he said but
         said.
19
         the record will speak for itself.
20
                 MR. MANCHANDA: I'm sorry, Mr.
21
         Baum?
                            That's not what he
22
                 MR. BAUM:
23
         said but the record will speak for
24
         itself.
25
                 MR. MANCHANDA: Well, that's
```

```
1
                       M. SARANG
2
         good because the first time he
3
         answered the question, he said he was
4
         certain. So, you know, it's right
5
         there. Again, I find that hard to
6
         believe and that's why I pressed the
7
          issue.
8
                 MR. BAUM:
                            All right.
9
         question.
10
                 MR. MANCHANDA: But whether or
11
         not we consider that perjurious or
12
         not is a different story.
13
                 MR. BAUM: Stop badgering him
14
         and just ask a question.
15
                 MR. MANCHANDA: I'm not
16
         badgering anybody, I'm speaking to
17
         you.
18
                 MR. BAUM: And your out of
19
                Ask questions.
                                 It's a
          line.
20
         deposition, it's not a court hearing.
21
                 MR. MANCHANDA:
                                 I'm sorry?
                 MR. BAUM:
22
                            It's a deposition,
23
                                There's no jury
         not a court hearing.
24
         here.
25
                 MR. MANCHANDA:
                                Right.
                                          And
```

1	M. SARANG
2	that means he has to answer every
3	question.
4	MR. BAUM: And he answered.
5	MR. MANCHANDA: You can't
6	object to things because he still has
7	to answer.
8	MR. BAUM: I can object, I can
9	direct him to answer.
10	MR. MANCHANDA: You don't have
11	any grounds.
12	MR. BAUM: I object and then I
13	directed him to answer.
14	MR. MANCHANDA: Why, by
15	helping him clarify his answers that
16	he
17	MR. BAUM: No, I object to the
18	form of the question. This is what
19	happens in a deposition. You object
20	to the form of the question and then
21	the witness answers it.
22	MR. MANCHANDA: I don't want
23	to argue with you. Let me just
24	finish my deposition so we can get
25	out of here.

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```
1
                       M. SARANG
2
                 Again, were you given a
          Q.
3
    training manual at ECMC, Mr. Sarang?
 4
                 MR. BAUM:
                            Objection. Asked
5
          answer answered.
 6
                 Yeah, I don't know why you
         Α.
7
    keep asking the same questions in
    different sentences.
8
9
          0.
                 Somebody --
10
                 You literally asked me the
11
    same questions in three different
12
    instances, I've given you the same
13
    response.
                Yes, I've been trained --
14
          Q.
                 Were you ever disciplined at
15
    ECMC for any reason?
16
         Α.
                 No.
17
          Q.
                 You were never disciplined?
18
         Α.
                 Never. There you go, you can
19
    keep continuously asking the same
20
    question.
21
                 MR. BAUM: Just answer the
22
          question.
23
                 How much was the percentage
24
    that you would received in bonuses and
25
    commissions, the exact percentage for a
```

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```
1
                       M. SARANG
2
    successful enrollment of an individual
3
    into your rehabilitation program, was it
4
    a set amount percentage?
5
                 There is a structure, there is
         Α.
    a commission structure. You had to make
6
7
    sure that you collected a certain amount
8
    of student loans in order for you to
9
    actually be in that tier, so there is
10
    different tiers.
11
                 What were the tiers, can you
12
    define those, please?
1.3
         Α.
                 I don't have tiers. You're
14
    talking about something that happened
15
    four or five years ago. I'm in a whole
16
    other job now.
17
                 Can you define what a tier is?
18
                 Yeah, so a tier one, you know,
19
    if you collected a mediocre amount.
20
    tier two, if you collected a decent
21
    amount. A tier three, if you had a great
22
    month. It's just like a cars salesman,
23
    you sell two cars, you get this, you sell
24
    four cars, you get that, do you know what
25
    I mean? It's the same instance.
```

```
1
                       M. SARANG
 2
                 So you would describe your job
          0.
 3
    as being like a used car salesman?
 4
                 No, not at all --
          Α.
 5
                 MR. BAUM: Objection.
 6
          Q.
                 So, what you're saying is that
 7
    there were different levels of percentage
    commission based on your success rate of
 8
 9
    ensnaring individuals into your
10
    rehabilitation program?
11
                 MR. BAUM: Objection.
12
          0.
                 How much were you paid while
13
    employed at ECMC salary wise both
14
    initially and when you left employment?
15
          Α.
                 I have no idea. You're
16
    talking about something that happened
17
    four years.
18
                 You don't remember your
          0.
19
    approximate salary both initially and
20
    when you left ECMC, your base --
21
          Α.
                 Between three thousand to
22
    thirty-five hundred, somewhere around
23
    that range.
24
                 A week, month, year?
          Q.
25
          Α.
                 Monthly.
```

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```
1
                        M. SARANG
 2
          Q.
                 Were you paid as a contractor
 3
    or as an employee?
 4
          Α.
                 As an employee.
 5
                 Did you get W-2's or a 1099?
          Q.
 6
          Α.
                 W-2's.
 7
          Q.
                 Which state were you working
 8
    out of?
 9
          Α.
                 California.
10
                 And the headquarters was
          Q.
11
    located where?
12
          Α.
                 Minnesota.
13
                 How many other individuals
14
    were in your unit in California?
15
                 In my unit or the, in my
16
    particular unit, there are twelve
17
    individuals.
18
          Ο.
                 In the California branch of
19
    ECMC?
20
          Α.
                 No, that's in my unit.
21
    there were approximately probably, not
22
    approximately because I don't know how
23
    many approximate, but it was probably
24
    around fifty employees.
25
          Q.
                 In California?
```

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```
1
                        M. SARANG
          Α.
2
                 In California.
3
                 And what city in California?
          Q.
 4
          Α.
                 Sacramento.
5
          Q.
                 Did you interview for the job
 6
    at ECMC?
7
          Α.
                 Yes.
8
          0.
                 Because earlier, you had said
9
    that your friend had brought you in?
10
                 Yeah, my friend referred me
11
    but I had to go through the interview
12
    process, and everything else, the
    training, everything that I had to do.
13
14
    He just knew that I would be a great fit
15
    for that job, so.
16
                 How many times were you
17
    interviewed for the job?
18
                 Twice, it was a two stage
19
    interview process.
20
          Q.
                 On the same day or different
21
    days?
22
          Α.
                 Different days.
23
                 By the same individual or
24
    different individuals?
25
                 Different individuals.
          Α.
```

```
1
                       M. SARANG
2
                 While you were at ECMC, who
          0.
3
    were your immediate supervisors in a
 4
    linear chain from lowest to highest,
5
    their names, please?
                 Norman Miranda, Rodney Ebonez
 6
         Α.
7
    and Len Hyde.
8
          0.
                 While you were working for
9
    ECMC, who was your immediate subordinates
10
    in a linear chain from highest to lowest?
                 From highest, Len Hyde, Rodney
11
    Ebonez and Norman Miranda --
12
                 No, no, no, who were beneath
1.3
         Q.
14
    you, immediate subordinates, not --
15
                 You're talking about just
         Α.
16
    co-workers?
17
                 No, no, let me rephrase it.
          Q.
18
                 There are no people beneath
19
    me, let's say that.
20
         Q.
                 There were no people beneath
21
    you, no subordinates?
22
         Α.
                 No.
23
                 You didn't have any
24
    administrative personnel, coffee getters,
25
    secretaries?
```

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```
1
                        M. SARANG
          Α.
2
                 No.
3
                 No clerks?
          Q.
 4
          Α.
                 There are not beneath me, they
5
    are beside me.
 6
                 Subordinate employees, I'm
          Q.
7
    making a value judgement here, I'm asking
8
    you in terms of corporate structure
9
    hierarchy --
10
          Α.
                 Yeah.
11
                 -- who were your immediate
12
    subordinates, highest level closest to
    you all the way to the lowest?
13
14
          Α.
                 Well, you got to realize
15
    there's two hundred employees --
16
                 That would report to you, in
17
    other words, did you have anybody
18
    reporting to you?
19
          Α.
                 No one reported to me, no.
20
          Q.
                 No one reported to you?
21
          Α.
                 No.
22
                 MR. BAUM: Asked and answered.
23
          Q.
                 How many borrowers did you
24
    speak to on average per day on behalf of
25
    ECMC?
```

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```
1
                        M. SARANG
 2
                 On average -- maybe twelve to
          Α.
 3
     fifteen.
 4
                 How many hours, days of
          Q.
 5
    employment at ECMC during the week?
 6
                 Forty hours a week.
          Α.
 7
          Q.
                 Every day?
 8
                 Forty hours a week, which is
          Α.
 9
    eight hours a day.
10
                 Monday through Friday or
          Q.
11
     including Saturdays and Sundays?
12
                 Yes, Monday through Friday.
          Α.
1.3
          Q.
                 What were your hours of
14
    employment?
15
          Α.
                 Ten to seven.
16
          Q.
                 Ten a.m. to seven p.m., and
17
    that's California standard time?
18
                 That's correct.
          Α.
19
          Q.
                 Did you ever call anybody
20
    after those hours?
21
          Α.
                 No.
22
                 Did you ever call anybody
    before those hours?
23
24
                 Possibly, yes, sometimes we
25
    had holiday schedules where they would
```

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```
1
                       M. SARANG
2
    allow us to work from eight a.m. to five
3
    p.m.. And in those days, I may have
4
    called somebody between that eight a.m.
5
    to ten p.m. shift.
6
                 So there is a possibility that
7
    you called people after or before your
    shift?
8
9
                 Yeah, in the event that it was
10
    a holiday and they changed our schedule.
11
    So we had three different units, the
12
    first unit worked from eight to five, the
1.3
    second unit worked from nine to six and
14
    the third unit worked from ten to seven.
15
    I was a part of the third unit that
16
    worked ten to seven. But in the event
17
    that there was a holiday and they wanted
18
    everybody to get out at the same time, we
19
    would all work eight to five.
20
         Q.
                 Mr. Sarang, what time would it
21
    be in New York if it's seven o'clock p.m.
22
    in California?
23
         Α.
                 Ten o'clock p.m., New York.
24
          0.
                 Ten o'clock p.m.
25
                 And you said you would
```

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```
1
                       M. SARANG
2
    sometimes call people after seven o'clock
3
    Sacramento time?
 4
         Α.
                 After seven p.m., no, we would
5
    not be allowed to do so.
         Q.
 6
                 Who would not allow you to do
7
    so?
8
         Α.
                 The phone system would not
9
    make the call automatically due to the
10
    fact that in the event that the area code
11
    was over the times zone, we don't have
12
    the ability to call after that specific
13
    timeframe, the system would automatically
14
    shut it down. And we would leave work at
15
    seven p.m. anyways.
16
                 Are you aware that calling
          Q.
17
    anybody on a collection matter after nine
18
    o'clock is against federal law?
19
         Α.
                 I am.
20
          Q.
                 Can you explain how you know
21
    that?
                 Because I used to train the
22
          Α.
23
    Fair Debt Collection Practices Act.
24
                 Mr. Sarang, do you know where
          0.
25
    I was living or residing when you called
```

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```
1
                       M. SARANG
2
    me?
3
                 You were, I'm under the
4
    assumption that you were in the State of
5
    New York.
 6
          Q.
                 Correct.
7
                 And how many hours is that
8
    difference from California?
9
                 It's a three hour time
10
    difference.
11
                 So if you called me at say,
12
    6:30 or seven, what time would it be in
    New York?
1.3
14
                 If I called you at seven, it
15
    would be ten. If I called you at 6:30,
16
    it would be 9:30.
17
                 Which would be against federal
18
    law, correct?
19
          Α.
                 Correct.
20
          Q.
                 Okay.
21
                 Mr. Sarang, I'm going to ask
22
    directly, you have the computer in front
23
    of you at the time that you called me,
24
    did you know I Plaintiff Rahul
25
    Manchanda's current home and work address
```

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```
1
                       M. SARANG
2
    at the time you called him in April of
3
    2017?
 4
                 I'm sorry, say that again.
5
                 Did you know Plaintiff Rahul
          0.
    Manchanda's current home and work address
 6
7
    at the time you called him in April of
    2017?
8
9
                 I believe that I have the work
10
    address that's automatically populated
11
    into the screen. I don't believe that I
    have the work address.
12
1.3
          Q.
                 Are you aware that you, ECMC
14
    and you would send correspondence to both
15
    work and home address?
16
         Α.
                 I'm aware of the home address,
17
    not the work address.
18
                 Would ECMC and would you
19
    regularly keep both a work address and a
20
    home address on that computer screen?
21
         Α.
                 No, not regularly, just the
22
    home address.
23
                 When you say regularly, it did
24
    occur that you would have work and home
25
    addresses, correct?
```

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```
1
                       M. SARANG
2
                 It could've been a possibility
3
    in the event that the customer provided
 4
    us that information.
5
         Q.
                 And the same for cell phone
 6
    numbers or telephone numbers?
7
         Α.
                 Correct.
8
          Ο.
                 So the next question is
9
    similar, did you know Plaintiff Rahul
10
    Manchanda's current home and work
11
    telephone numbers at the time you called
12
    him in April of 2017?
1.3
         Α.
                 They only provide us with the
14
    home number, I don't know about the work
15
    number.
16
                 And similarly, did you know
17
    Plaintiff Rahul Manchanda's current home
18
    and work e-mail address at the time you
19
    called him in April of 2017?
2.0
         Α.
                 Home e-mail, not work e-mail.
21
         Q.
                 Okay.
22
                 Did you know Plaintiff Rahul
    Manchanda's former home and work address
23
24
    at the time you called him April of 2017?
25
                 No, you asked that question
```

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```
1
                       M. SARANG
2
    again.
3
                 You know you were recorded in
 4
    April of 2017, right?
5
                 That's fine. Like I
         Α.
 6
    indicated, I don't have anything to worry
7
    about because I didn't do anything
8
    wrong --
9
                 And did you listen to that
10
    recording, Mr. Sarang?
11
                 No, I have not.
         Α.
12
          0.
                 You have not listened to your
13
    own recording of you calling me in April
    of 2017?
14
15
                 No, I have not.
         Α.
16
          Q.
                 Okay. Thank you, that's
17
    helpful.
18
                 Did you know Plaintiff Rahul
19
    Manchanda's former home and work e-mail
20
    address at the time you called him April
21
    of 2017?
22
                 MR. BAUM: Asked and answered.
                 MR. MANCHANDA: Former, I
23
24
         didn't ask, no, this is former,
25
         before was current.
```

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```
1
                       M. SARANG
         Α.
2
                 No.
3
                 MR. BAUM: So what would've
 4
         been former as of 2017.
5
                 MR. MANCHANDA: Same question.
 6
          Q.
                 Okay. Last question in this
7
    vein.
8
                 Did you know Plaintiff Rahul
9
    Manchanda's former home and work
10
    telephone numbers at the time you called
11
    him in April of 2017?
12
         Α.
                 No.
1.3
                 And again, you have not
14
    listened to your recordings, okay.
15
                 Next question -- Mr. Sarang,
16
    why did you not mention at all during
17
    your phone call with Plaintiff Rahul
18
    Manchanda that he had apparently missed
19
    his, quote, sixty day right to cure, the
20
    quote, notice of default supposedly sent
21
    to Plaintiff Rahul Manchanda at his old
22
    former address, 82 Beaver Street,
23
    apartment 301, New York, New York 10004,
24
    supposedly sent by ECMC on or about
25
    February 7, 2017?
```

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```
1
                       M. SARANG
2
                             Objection to the
                 MR. BAUM:
3
          form of the question.
 4
          Q.
                 Did you hear my question --
5
                 MR. BAUM: I'm objecting to
         the form.
 6
7
                                 I'll rephrase
                 MR. MANCHANDA:
8
         the question.
9
                 Did you hear my question, Mr.
10
    Sarang?
11
                 Yes, I did.
         Α.
12
          Q.
                 Do you want me to rephrase it
13
    for you?
14
                 Yes, please.
         Α.
15
          Q.
                 Okay.
16
                 Mr. Sarang, why did you not
17
    mention at all during the recording or
18
    during the phone call on April of 2017
19
    that Plaintiff Rahul Manchanda had
20
    apparently missed his, quote, sixty day
21
    right to cure letter, which was the
22
    notice of default letter, supposedly sent
23
    to me Mr. Manchanda at his old former
24
    address of 82 Beaver Street, New York,
25
    New York on or about February 7, 2017 by
```

```
1
                       M. SARANG
2
    ECMC?
3
                            I'm just going to
                 MR. BAUM:
 4
          object in that it assumes a fact he
5
         has not testified to but you can
 6
          answer it.
7
                 MR. MANCHANDA: I mean we can
8
         put the document in as an exhibit.
9
          It's the recording -- we'd like to
10
          enter that Exhibit A.
11
                 MR. BAUM: Your question was,
12
         why didn't he mention it and he
1.3
         hasn't testified about mentioning or
14
         not mentioning.
15
                 MR. MANCHANDA:
                                 It's your
16
         exhibit. If you want to admit it as
17
         A --
18
                 MR. BAUM:
                            I don't have an
19
          exhibit, this is your deposition.
20
                 MR. MANCHANDA:
                                  The sound
21
          recording you provided that we would
22
          like to enter in as Exhibit A, which
23
         was the recording in April 2017,
24
          okay, which is his voice.
25
         would like to enter, if you're going
```

```
1
                       M. SARANG
2
          to object to that, we're going to
3
          enter it as evidence.
 4
                 MR. BAUM: No, you're
5
         misconstruing what I said. What I
 6
         said is that your question began with
7
         the words, why didn't you mention,
8
          and I'm saying you're assuming a fact
9
         when you ask the question that way.
10
                 MR. MANCHANDA:
                                 We have a
11
          recording of it.
12
                 MR. BAUM:
                            Why don't you ask
         him first whether he mentioned or
1.3
14
         not.
15
                 MR. MANCHANDA: He did mention
16
               It's a fact, it's an exhibit.
17
          It is what it is. It exists.
18
          your exhibit, it's your document
19
          recording, my friend. So, I don't
20
         have to ask him, I don't have to lay
21
          a foundation because we have a
22
          recording of him doing that.
23
                 MR. BAUM:
                            But he hasn't
24
          listened to hit.
25
                                 I'll rephrase
                 MR. MANCHANDA:
```

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```
1
                       M. SARANG
2
         it for you for your benefit, in the
3
         spirit of, you know, cooperation,
4
         okay? Even though it's a recording.
5
         You can't argue your way out of that.
6
                 Mr. Sarang, referring to the
         Q.
7
    recording that was provided by ECMC
8
    counsel, Ken Baum of you speaking to
9
    Plaintiff Rahul Manchanda in April of
10
    2017, which has now been admitted as
11
    Exhibit A in this deposition, why did you
12
    not mention the sixty day right to cure
1.3
    notice of default at all in your
14
    conversation?
15
                 MR. BAUM: I have the same
16
         objection but you can answer it.
17
                 I haven't listened to the
18
    recording, so I do not recall in the
19
    event that I said it or not. Once again,
20
    you're talking about something that
21
    happened four to five years ago.
22
         Q.
                 Okay. So the question, I'll
23
    rephrase it and make it even simpler.
24
                 Why didn't you mention the
25
    sixty day notice of default in your
```

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M. SARANG

2 | conversation?

1

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

- A. Well, it's already passed the sixty day notice of default after it gets to my desk. So you're already past that stage.
- Q. But you had already added a collections cost to make it one sixty-one thousand when it was the original one hundred and eighteen thousand?
- I personally didn't add Α. So let's rephrase that right anything. now, all right? Before it gets to my desk, collection costs are already added to the account before it even comes to my desk. That's what happens whenever you default. So, we're trained and we have specific policies, that's why I know for a fact that I haven't done anything or misrepresented you in any way, shape or form because we are that compliant. There are that many people, that many ears and that many eyes looking at this, that at the end of the day, it doesn't even come to my desk unless it's past

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```
1
                       M. SARANG
2
    that sixty day stage. So if you --
3
                 Mr. Sarang --
4
                 -- hold on. I'm answering
         Α.
5
    your question.
6
                 MR. BAUM: Let him speak --
7
                 MR. MANCHANDA:
                                No, no,
8
         this --
9
                 MR. BAUM: No, no, no, he's
10
         answering your question.
11
                 MR. MANCHANDA: This is my
12
         deposition.
1.3
                 MR. BAUM: And he gets to
14
         answer your question.
15
                 THE WITNESS: Exactly.
16
                 MR. MANCHANDA: He's going on
17
         and this is irrelevant.
18
                 THE WITNESS: And you're
19
         continuing going on as well for
20
         things that make no sense, no
21
         relevance in any way, shape or form.
22
         You've asked the same question three
         different times and three different
23
24
          instances.
25
                 MR. MANCHANDA: Right.
                                          Τо
```

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```
1
                       M. SARANG
2
         make it simpler for you.
3
                 So, you're admitting or you're
4
    saying, and you have, you don't know why
5
    you did that, that's fine for me, that's
    fine with me. We'll move on.
6
7
                 MR. BAUM: Next question.
                 Mr. Sarang, when Plaintiff
8
          Ο.
9
    Rahul Manchanda repeatedly questioned the
10
    dollar amount that you were throwing
11
    around of approximately one sixty-one
12
    thousand, and correcting you by telling
13
    you it was one hundred thousand or one
14
    hundred and eighteen thousand, why did
15
    you not address or answer that question?
                 MR. BAUM:
16
                            Objection to
17
          foundation. You can answer.
18
                 MR. MANCHANDA: It's in the
19
         recording, it's Exhibit A.
20
                 MR. BAUM: I'm just objecting
21
         and he can answering.
22
                 MR. MANCHANDA:
                                It's your
23
         exhibit.
24
                 You keep talking about this
25
    exhibit and this recording, I have not
```

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```
1
                       M. SARANG
2
    heard the recording.
3
          Q.
                 Maybe you should.
 4
         Α.
                 You're absolutely correct.
5
          0.
                 I'm surprised that ECMC didn't
 6
    give it to you --
7
                 MR. BAUM: You can answer the
8
          question.
9
                 -- because in my opinion,
10
    they're throwing you under the bus. It's
11
    all there, I'm not making this up.
12
    is real. And you know, I would like to
13
    remind you of the consequences for
14
    knowingly giving testimony that's
15
    inaccurate in this deposition.
16
                 MR. BAUM:
                            Objection. You're
17
         harassing him. Ask him a question
18
          and stop harassing him.
19
         Α.
                 I don't even feel comfortable
20
    continuing this because I, in any way,
21
    shape or form have done nothing wrong.
22
    was an employee, I was trained.
23
    are the procedures and these are the
24
    policies. So in the event that you have
25
    any issues with the people that make the
```

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1 M. SARANG 2 policies and actually provide the 3 training, then that's something that you 4 want to be able to take up with them. 5 I've already been so kind and courteous 6 to give you an hour of my time to truly 7 try to assist you in whatever is actually 8 transpiring. But at the end of the day, 9 I will disconnect this call, I will go 10 about my day and you guys can do whatever 11 you please. Because at the end of the 12 day, it plays no relevance to me. 13 nothing wrong in any way, shape or form. 14 In the event that I need to seek counsel, 15 then I will do so. But I can assure you 16 that I've done nothing in any way, shape 17 or form. I'm doing this as a courtesy 18 because ECMC was very kind to me, and 19 they were a good company and they've done 20 nothing wrong. In the event that you 21 defaulted and you put yourself in this 22 position, Rahul, that's completely up to 23 If you're trying to find a loophole 24 to get out of it, that's whatever. 25 at the end of the day, I've done nothing

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```
1
                       M. SARANG
2
    wrong. That's all I got to say.
3
                 You're done. I have to move
4
    on.
5
                 I'm done with this
         Α.
6
    conversation. You guys have a great --
7
                 MR. BAUM: Hold on. Let's
8
         move on to the next question, okay?
9
                                 That's what
                 MR. MANCHANDA:
10
         I'm trying to do.
11
                 MR. BAUM: Just stick to
12
         questions, no editorializing. Just
1.3
         ask him questions.
14
                 MR. MANCHANDA: We understand
15
         that you're angry and that --
16
                 MR. BAUM:
                            Can you just ask
17
         him a question?
18
                Mr. Sarang, why did you ask
19
    the Plaintiff Rahul Manchanda if he had
20
    ever visited California or why you wanted
21
    to visit New York so badly while
22
    Plaintiff Rahul Manchanda was asking why
23
    loan amount was so high?
24
                            I'm going to object
                 MR. BAUM:
25
         to foundation. You can answer.
```

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M. SARANG 1 2 MR. MANCHANDA: Okav. 3 MR. BAUM: You can answer. 4 Α. I was looking to make 5 conversation, just trying to build a 6 rapport. 7 Mr. Sarang, Plaintiff Rahul 8 Manchanda was trying to ask you why you 9 were quoting, in his mind, an inaccurate 10 loan amount of one sixty-one thousand when his opinion, it was one hundred to 11 12 one hundred and eighteen thousand, but 13 you answered his question with, had he 14 ever visited California or how much you 15 wanted to visit New York so badly, why did you do that an not answer the 16 17 question? 18 I don't recall. Α. 19 So, do you normally try to 20 make commentary, to use your words or to 21 strike a rapport with your borrowers when 22 they are questioning the dollar amount 23 that you are trying to get him to enroll 24 in your rehabilitation program for or do 25 you answer their questions because these

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```
1
                       M. SARANG
2
    are important questions as a collection
3
    or as a party that is trying to enroll
 4
    people in a rehabilitation programs, it's
5
    a very important question.
 6
                 So, is that normal for you to
7
    just strike a rapport and ignore their
8
    question or do you answer it?
9
                 I would typically answer the
10
    question and in the event that I was able
11
    to listen to the recording, I'm pretty
12
    sure that I did answer your question.
1.3
    don't recall due to the fact that it
14
    happened four years ago.
15
          Q.
                 Okay.
16
                 You got to realize that I talk
17
    to twelve people a day for the whole
18
    entire year. So to remember one
19
    conversation --
20
          Q.
                 I understand how tough it is
21
    to talk to people but there are rules,
22
    Mr. Sarang.
23
         Α.
                 Absolutely --
24
                 MR. BAUM:
                            Is there a
25
          question?
```

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```
1
                       M. SARANG
2
                 Mr. Sarang, why did you
3
    constantly ask Plaintiff Rahul Manchanda
 4
    about his ethnic heritage while Plaintiff
    Rahul Manchanda was asking you why his
5
 6
    loan amount was so much higher than he
7
    thought it was?
8
         Α.
                 Once again --
9
                            Objection to
                 MR. BAUM:
10
          foundation. You can answer.
11
                 Building a rapport, once
         Α.
12
    again.
1.3
                 Mr. Sarang, why did you
14
    constantly volunteer that you had, quote,
15
    unquote, Indian ethnic heritage while
16
    Plaintiff Rahul Manchanda was asking you
17
    why his loan amount was so much higher
18
    than he thought it was?
19
                 MR. BAUM: Objection to
20
          foundation. You can answer.
21
         Α.
                 Once again, building a
22
    rapport.
23
                 Building a rapport is more
24
    important than answering a question about
25
    his loan amount?
```

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```
1
                       M. SARANG
2
                 MR. BAUM: Asked and answered.
3
                 I believe I asked you this
4
    question earlier but it's a slight
5
    difference, if it's a similar question,
6
    then you can please excuse me. These
7
    questions were prewritten and I apologize
8
    to that.
9
                 Mr. Sarang, was someone else
10
    listening in while you were on the phone
11
    with Plaintiff Rahul Manchanda in April
12
    of 2017?
                            Asked and answered.
1.3
                 MR. BAUM:
14
                 Asked answer answered.
         Α.
15
         Q.
                 If yes, who was that and what
16
    was their position at ECMC?
17
         Α.
                 Say it again.
18
                 If yes, somebody was listening
19
    while you were on the phone with
20
    Plaintiff Rahul Manchanda in April of
21
    2017, what was their position, who were
22
    they and what was their position at ECMC?
                 I don't know, they were the
23
         Α.
24
    compliance department. They were
25
    individuals that were in the compliance
```

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```
M. SARANG
 1
 2
    department.
 3
                 You don't know their names?
          Q.
          Α.
 4
                 No, I don't have their names,
 5
    no.
 6
                 You don't know their
          Q.
 7
    positions?
                 No, I don't know, they are
 8
          Α.
 9
    compliance officers in the compliance
10
    department and they didn't provide us
11
    with any of their names.
12
          Q.
                 Did you ever meet any of them?
1.3
          Α.
                 No.
14
          Q.
                 You never met any of the --
15
          Α.
                 No.
                 -- listeners?
16
          Q.
          Α.
17
                 Never.
18
                 You never shared any tidbits
    of information, like bag that Gordon
19
20
    Gekko today or something like that?
21
          Α.
                 No.
22
                 Locker room talk kind of thing
23
    about how you made a lot of money that
24
    day?
25
          Α.
                 No.
```

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```
1
                        M. SARANG
2
          Q.
                 Never?
3
          Α.
                 No.
 4
                 Did you ever have that kind of
          Q.
5
    talk at your previous employment as a
 6
    debt collector --
7
          Α.
                 No.
8
                 -- about how much money you
9
    made that day with any of your fellow
10
    employees?
11
          Α.
                 No.
12
          0.
                 Was there also a bonus or
13
    commission basis at your previous
14
    employer --
15
          Α.
                 No.
                 -- what was the name of it?
16
          Q.
17
          Α.
                 Superlative RM.
18
                 Was there a bonus or
          0.
19
    commission basis compensation at that
20
    company?
21
                 No, salaried employee.
          Α.
22
          Q.
                 Salary employee?
23
          Α.
                 Correct.
24
                 So you weren't rewarded with
          0.
25
    how many debts you collected on a tier
```

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```
1
                       M. SARANG
2
    system like you described now?
3
                 Nope, I was a manager at that
4
    specific position and I was under a
5
    salary structure.
6
         Q.
                 Okay.
7
                 Mr. Sarang, why did you
8
    constantly mispronounce plaintiff's loan
9
    quarantor relatives, and family members
10
    and finance's name while spelling them
11
    out if you were truly Indian and respect
12
    your Indian heritage, why did you
    mispronounce and sort of make fun and
1.3
14
    laugh at the pronunciation of Plaintiff
15
    Rahul Manchanda's relative's names,
16
    Indian names, and his fiance's name, why
17
    did you do that?
18
                            Objection to no
                 MR. BAUM:
19
          foundation. You can answer.
20
                 MR. MANCHANDA: It's your
21
         exhibit, Exhibit A, it's a
22
         recording --
                 MR. BAUM: I said he can
23
24
         answer, I said he can answer, I said
25
         he can answer.
```

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```
1
                       M. SARANG
2
                 First of all, A, I would never
         Α.
3
               And in the event that I
    make fun.
4
    mispronounced it, I can put a name on the
5
    board right now and I'm pretty sure that
6
    you're going to mispronounce it as well.
7
    It's just one of those things where in
8
    the event that I was, you know, wasn't
9
    able to pronounce it correctly, then it's
10
    just one of those things that I wasn't
11
    able to pronounce it correctly.
                                      It's not
12
    like I was intentionally doing it or
13
    trying to intentionally make fun or
14
    anything of that nature. I was literally
15
    trying to build a rapport because I am of
16
    the Indian descent. So that's all it
17
    was.
18
                 When you say you're of Indian
19
    descent, where is that, is that from
20
    India, Guyana, Trinidad, Fiji, where
21
    exactly is that origin?
22
         Α.
                 Why is this relevant --
23
                 MR. BAUM: Objection. Come
24
         on.
25
                 MR. MANCHANDA: He opened the
```

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```
1
                       M. SARANG
 2
          door, so I'm going to ask the
 3
          question.
 4
                 MR. BAUM: No, he told you why
 5
          he asked about it, you're not going
 6
          to go into his personal history.
 7
                 MR. MANCHANDA: Because he's
          not of Indian descent, I differ with
 8
 9
          that opinion and he was making fun of
10
         my ethnic heritage.
11
          Α.
                 You're indicating that I'm not
12
    of the Indian descent?
13
          Q.
                 Where is your Indian descent,
14
    is it Guyana, India --
15
                 MR. BAUM: Objection.
16
          Α.
                 It's Gujarati.
17
          Q.
                 Gujarati?
18
                 Yes, I speak it as well.
19
    you would like me to speak, if that would
20
    be --
21
                 Is that your parent's
22
    generation --
23
                             I'm objecting to
                 MR. BAUM:
24
                Don't answer.
          this.
                                 Move on to a
25
          relevant question.
```

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```
1
                       M. SARANG
2
                 MR. MANCHANDA:
                                 The relevance
3
         has do with, you know, poking fun at
4
         his borrower's ethnic --
5
                 THE WITNESS: No one was
6
         poking fun.
7
                 MR. BAUM: Move on, next
8
         question.
9
                 MR. MANCHANDA:
                                He doesn't
10
         have authentic Indian heritage
11
         apparently because he's saying --
12
                 MR. BAUM: Next question.
13
                 MR. MANCHANDA: Because he's
14
         making fun of the names and
15
         spellings. We'll move on.
16
                 Mr. Sarang, did you ever while
         Q.
17
    speaking or looking through Plaintiff
18
    Rahul Manchanda's account, did you ever
19
    see his former 82 Beaver Street,
20
    apartment 301, New York, New York address
21
    on your computer screen?
22
                 I don't recall.
         Α.
23
                 While speaking to Plaintiff
24
    Rahul Manchanda on April of 2017?
25
         Α.
                 I don't recall, it happened
```

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```
1
                       M. SARANG
2
    four years ago, once again.
3
                 Why did you ask Plaintiff
 4
    Rahul Manchanda to constantly verify his
5
    current address in April of 2017?
                 It's for verification
 6
          Α.
7
    purposes, to make sure we are speaking
8
    with the correct party.
9
                 Do you remember the address
10
    that you recounted to Plaintiff Rahul
11
    Manchanda on the phone call?
12
          Α.
                 No.
                 Do you remember the telephone
1.3
14
    number that you recounted to Plaintiff
15
    during that April of 2017 phone call?
          Α.
16
                 No.
17
          Q.
                 Do you remember the e-mail
18
    address --
19
          Α.
                 No.
20
                 -- that you recounted to the
21
    Plaintiff Rahul Manchanda during that
22
    call.
23
                 Mr. Sarang, why did you ask
24
    Plaintiff Rahul Manchanda to, quote,
25
    DocuSign your, quote, rehabilitation
```

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```
1
                       M. SARANG
2
    contract twice in one evening within
3
    fifteen to twenty minutes of each call?
                             Objection to
 4
                 MR. BAUM:
5
          foundation. You can answer.
                 I don't recall.
 6
         Α.
7
                 Mr. Sarang, to remind you
          Q.
8
    according to Exhibit A submitted by ECMC,
9
    the recordings, you called Plaintiff
10
    Rahul Manchanda more than once within a
11
    fifteen to twenty minute period.
                 So you agree to that, accept
12
13
    that, do you remember that?
14
         Α.
                 I don't recall that.
15
          Q.
                 Do you want me to refresh your
16
    memory?
17
                 I don't see how you're going
18
    to refresh my memory when something
19
    happened four years ago.
2.0
                 Refer to Exhibit A.
          Q.
21
                 So my question again is, why
22
    did you ask Plaintiff to DocuSign your
23
    rehab contract twice in one evening
24
    within fifteen minutes of each call?
                 I comprehend, and register and
25
          Α.
```

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```
1
                       M. SARANG
2
    understand very well. I just told you
3
    that I do not recall.
 4
                 Mr. Sarang, what was the
          Q.
5
    difference between the first DocuSign and
    the second DocuSign contracts?
 6
7
         Α.
                 I don't remember.
                 You don't remember the
8
          Ο.
9
    difference between the two DocuSign
10
    contracts that you asked me to sign?
11
                 No, not at all.
         Α.
12
          0.
                 Mr. Sarang, how often did it
    happen that you would ask your borrowers
13
14
    to resign a DocuSign contract in the same
15
    day?
16
         Α.
                 How often?
17
          Q.
                 Yes.
18
                 That's something else that I
         Α.
19
    don't recall.
20
                 Mr. Sarang, isn't it true that
          Q.
21
    you attached additional documents the
22
    second time that you asked Plaintiff
23
    Rahul Manchanda to DocuSign without
24
    letting him read the second DocuSign
25
    agreement; isn't that true?
```

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M. SARANG

A. Without letting him read? In the event that he didn't read it, that's completely on him.

1

2

3

4

5

6

7

8

9

10

11

12

1.3

14

15

16

17

18

19

20

21

22

23

24

25

- Q. The one containing the one sixty-one thousand dollar loan amount that the Plaintiff was questioning to you throughout the entire phone conversation?
- Well, in the event that you were questioning it and you still voluntarily signed it, that's completely going to be on you, you know. So, I don't recall what document that you're speaking in reference to. This is simple standard protocol. Every customer is treated the same. We don't veer off and treat any other individuals differently. Every single customer is treated the same. In the event that you're in default, you either have the ability to rehabilitate your loans, make the nine of ten on time monthly payments, that's what we're trying, that's ultimately what we were trying to advise you. So, you know, like I said, you can't tell me about one

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```
1
                       M. SARANG
2
    specific recording that happened four
3
    years ago and expect me to remember all
 4
    the details in reference to this
5
    recording. I talk to thousands and
 6
    thousands of people.
7
                 I would suggest that you get a
8
    hold of that recording.
9
                 MR. BAUM: Next question.
10
                 Mr. Sarang, did you make an
11
    error or mistake thus necessitating two
12
    separate DocuSign contacts, and if so,
13
    what exactly was the specific error or
14
    mistake?
15
         Α.
                 I don't recall.
16
          Q.
                 Mr. Sarang, have you ever been
17
    sued before?
18
          Α.
                 No.
19
                 Mr. Sarang, have you ever been
20
    arrested before?
21
         Α.
                 Yes.
22
                 If yes, then what for and
23
    when?
24
                 I don't feel comfortable
25
    providing you with that information.
```

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```
1
                       M. SARANG
 2
                 You have to answer the
          0.
 3
    question, it's under oath.
 4
                 MR. BAUM: I'm going to
 5
          object. If you want to ask him about
 6
          a conviction, which arguably, could
 7
         be relevant.
 8
                 MR. MANCHANDA: No, that was
 9
          not my question.
10
                 MR. BAUM:
                             Okay, well.
11
                 You have to answer the
          Q.
12
    question, Mr. Sarang, under oath.
13
          Α.
                 In the event that I was
14
    arrested, yeah, I was arrested, I got a
15
    DUI. There.
16
          Q.
                So I'll ask you the question
17
    again.
18
                 Have you ever been arrested
19
    before, Mr. Sarang?
20
          Α.
                 Yes.
21
                 MR. BAUM: He just answered
22
          it.
23
          Q.
                 If yes, then what for and
24
    when?
25
                 MR. BAUM:
                            He just answered
```

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```
1
                        M. SARANG
 2
          it.
 3
                 Okay. So, it's a DUI --
          Α.
 4
          Q.
                 When, when, you didn't answer.
 5
                  I'm trying to answer but when
          Α.
 6
    you're continuously talking while I'm
 7
    talking, it's really hard to do so,
 8
    Rahul. So I'm going to answer.
                                        Is that
 9
    okay? Can I speak now?
                                I was arrested
10
    on the 1st, New Years.
11
                 Of?
          Q.
12
          Α.
                 Nine years ago.
13
          Q.
                 And that was your only arrest?
14
          Α.
                 Correct.
15
                 For drinking, driving while
          Q.
    under the influence?
16
          Α.
17
                 Correct.
18
                 Of alcohol or drugs?
          Q.
19
          Α.
                  It was alcohol.
20
          Q.
                 Alcohol.
21
                 Were you convicted?
22
          Α.
                 Yes.
          Q.
23
                 You were convicted?
24
          Α.
                 Correct.
25
                 What was the result of the
          Q.
```

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```
1
                       M. SARANG
 2
    conviction?
 3
                 I had to do a, go to DUI
 4
    school and go through -- what is it
 5
    called? The breathalyzer in your
 6
    vehicle. I had a breathalyzer in my
 7
    vehicle and I had to go through an
 8
    eighteen month program.
 9
                 Mr. Sarang, do you still have
10
    a problem with alcohol?
11
          Α.
                 Not at all.
12
          0.
                 Did you have a problem with
13
    alcohol while you were working ECMC?
14
                 Not at all. That's was nine
         Α.
15
    years ago --
16
          Q.
                 Were you ever drinking on a
17
    call --
18
          Α.
                 Say it again.
19
                 Were you ever drinking on the
          Q.
20
    hob while you were at ECMC?
21
          Α.
                 Never, never.
22
          Q.
                 Did you ever have to go any
23
    rehabilitation for any alcoholism?
24
                 MR. BAUM: Alcoholism or for
          the DUI?
25
```

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```
1
                       M. SARANG
 2
                 THE WITNESS: You're breaking
 3
          up.
 4
                 Did you ever have to go to any
          Q.
 5
    kind, I'll rephrase the question.
 6
                 MR. MANCHANDA: Can you hear
 7
         me?
                 THE WITNESS: You're frozen,
 8
 9
          you guys are all frozen.
10
                 MR. MANCHANDA:
                                 We can hear
11
          you and see you fine.
12
                 THE WITNESS: Are you guys
1.3
          there?
14
                 MR. BAUM: Can you see us?
15
                 THE WITNESS: I can see you
16
         but it's frozen for some reason.
17
                 Ask the question again.
18
                 Mr. Sarang, did you ever drink
          0.
19
    while employed by ECMC?
20
                 THE WITNESS:
                              Hello?
21
                 MR. BAUM: He already answered
          that, by the way.
22
23
                 MR. MANCHANDA: He didn't.
24
                 MR. BAUM: Yes, he did, he
25
          said he did not.
```

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```
1
                       M. SARANG
2
                 THE WITNESS: Hello?
3
                 MR. MANCHANDA: He did not,
 4
          okay.
5
                 MR. BAUM: Does the court
 6
          reporter have that answer? Just
7
          confirm. He answered that.
8
                 MR. MANCHANDA: Olga, did you
9
         hear that answer?
10
                 MS. TRETIAKOVA: Yes.
                 Next question, Mr. Sarang,
11
12
    when was the last time you had a drink of
1.3
    alcohol?
14
                 MR. BAUM:
                            Objection.
15
                 Mr. Sarang, do you think that
          Q.
16
    you have an alcohol problem?
17
                            I'm objecting and
                 MR. BAUM:
18
          direct him not to answer.
19
                 Mr. Sarang, do you have an
20
    alcohol problem in your opinion?
21
                 (No verbal response was given
22
    by the witness.)
23
                            Can you hear us?
                 MR. BAUM:
24
          don't know if he can hear.
25
                 MR. MANCHANDA: Mr. Sarang,
```

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```
1
                       M. SARANG
2
         can you hear us?
3
                 (Whereupon, a brief recess was
 4
          taken due to technical difficulties.)
5
    CONTINUED EXAMINATION BY
    MR. MANCHANDA:
 6
7
                 MR. MANCHANDA: Hi, Mr.
8
          Saranq.
9
                 THE WITNESS: All right, I
10
         don't know what happened but here we
11
         are again.
12
                 MR. MANCHANDA: Can you hear
13
         us okay?
14
                 THE WITNESS: Yes, I can hear
15
         you okay. Please ask the question
16
         again.
17
                 MR. MANCHANDA: Okay, sir.
18
                 As I was asking before, Mr.
19
    Sarang, in your opinion, do you have an
20
    alcohol problem?
21
                 MR. BAUM: I'm going to
22
          object. That's a harassing question.
23
                 Yeah, you're continuously
24
    harassing me and I told that happened
25
    nine years ago. And in any way, shape or
```

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```
1
                       M. SARANG
2
    form, I never drank at ECMC in any way,
3
    shape or form.
                    So please try to find
4
    another reason --
5
                 You were arrested and
         Ο.
6
    convicted of an alcohol related crime.
7
    It's a reasonable question to ask you --
8
                 MR. BAUM:
                            No --
9
                 It's not at all.
         Α.
10
                 MR. BAUM: -- I'm going to
11
         object.
12
         0.
                 Because that could affect your
13
    job performance and your memory.
14
                 MR. BAUM: He said he never
15
         drank at ECMC and anything beyond
16
         that about any alcoholism is way
         beyond the scope of this case.
17
18
                 THE WITNESS:
                               Exactly.
19
                 MR. MANCHANDA:
                                 If ECMC was
20
         aware of that, they shouldn't be
21
         putting him in front of borrowers.
22
                 MR. BAUM:
                            Next question.
23
                 MR. MANCHANDA:
                                  That's
24
         respondent superior, that's 101.
25
                 MR. BAUM: You can make your
```

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```
1
                       M. SARANG
2
          argument, there's no jury here. So,
3
         next question.
 4
                 MR. MANCHANDA: You're asking
5
         me why it's relevant and I'm telling
         you why.
 6
7
                 THE WITNESS: You guys are
8
          really wasting my time right now --
9
                 MR. BAUM:
                            I'm directing the
10
         witness --
11
                 MR. MANCHANDA: Next question,
12
         next question, next question.
                 Mr. Sarang, have you ever been
1.3
         Q.
14
    disciplined at an academic or educational
15
    institution that you attended?
16
         Α.
                 No.
17
                 You've never been disciplined
18
    at an academic or institution?
19
         Α.
                 I don't know why you ask a
20
    question, I give you an answer and then
21
    you literally say the same question like
22
    you're --
23
                 Because I thought you didn't
24
    hear me --
25
          Α.
                 -- like I'm lying.
```

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```
1
                       M. SARANG
 2
                 I want to make sure you heard
          0.
 3
    the question.
 4
                 Well, I did and I answered it.
          Α.
 5
                 I'm actually helping you by
 6
    repeating it sometimes, I think.
 7
          Α.
                 I don't think so.
                 MR. BAUM:
                             There's no
 8
 9
                    Just let him ask the next
          question.
10
          one.
11
                 Mr. Sarang, what kind of work
          Q.
12
    do you do now?
1.3
                 I am in the solar industry. I
14
    work for a company that sells solar --
15
          Ο.
                 You're in the solar industry?
16
          Α.
                 Correct.
17
                 Is there an incentive plan or
18
    bonus commission plan for sales there?
19
                 I don't understand why that
20
    would be relevant of what's transpiring
21
    now about something that happened four
22
    years ago.
23
                 It's not your duty to think
24
    about that. That question is simple.
25
                 If you're working, is there an
```

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```
1
                        M. SARANG
2
    incentive plan or bonus commission plan
3
    for sales there?
 4
          Α.
                 Yes.
5
          Q.
                 Are you in that bonus
 6
    commission plan?
7
          Α.
                  Yes.
8
                 And how long have you been
          Ο.
9
    employed by that new solar company?
10
          Α.
                  Five months.
11
                  What is the name of that solar
          Q.
12
    company?
                  Solar Energy Collective.
13
          Α.
14
          Q.
                  And where are they located?
15
          Α.
                 Stockton.
16
          Q.
                  So you're in sales?
17
          Α.
                  Correct.
18
                 And there is a bonus
          0.
19
    commission plans for sales?
20
          Α.
                  Correct.
21
                  Where did you work before
          Q.
22
    that?
23
          Α.
                 ECMC.
24
          0.
                  So you went to work for ECMC,
25
    you went directly to Solar, I'm sorry,
```

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```
1
                        M. SARANG
 2
    what was the name of that company?
 3
          Α.
                 Solar Energy Collective.
 4
                 Solar Energy Collective.
          Q.
 5
                 Oh, and you said you've been
 6
    there for four months?
 7
          Α.
                 Five months.
 8
          Q.
                 When did you leave ECMC's
 9
    employment?
10
          Α.
                 Two years ago.
11
                 So what were you doing in the
12
    meantime between two years and four
13
    months ago?
14
          Α.
                 Nothing.
                           It was coronavirus
15
    and staying at home.
16
                 So you were unemployed during
17
    that time period?
18
          Α.
                 Correct.
19
                 How did you support yourself
20
    during that time period?
21
                 Unemployment.
          Α.
22
          Q.
                 Unemployment for a year?
23
          Α.
                 Correct.
24
                 Again, did you quit ECMC or
          0.
25
    did they fire you?
```

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```
1
                       M. SARANG
 2
                            Asked and answered.
                 MR. BAUM:
 3
                 Laid off, asked and answered
 4
    once again.
 5
                 Laid off?
          Q.
          Α.
 6
                 Correct.
 7
          Q.
                 Laid off.
                 Were you given any severance
 8
 9
    package form ECMC?
10
                 Yes, the entire office was
11
    laid off, every single employee was given
12
    a severance package, and then we were
13
    shut down all together. They relocated
14
                                 There is no
    the company to Minnesota.
15
    more California office.
16
          Q.
                 What year was that?
17
          Α.
                 Two years ago.
18
                 So you would say 2019?
          0.
19
                 Yeah, 2019 or maybe 2018.
          Α.
20
    don't know, it was two or three years
21
    ago. It could've been the end of 2018 or
22
    the beginning of 2019.
23
                 Mr. Sarang, did you hear about
24
    any kind of lawsuits being filed against
25
    ECMC by the CFPB customer, Consumer
```

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```
1
                        M. SARANG
2
    Financial Protection Bureau?
3
          Α.
                 No.
 4
                 Did you hear about anything
          Q.
5
    about ECMC getting sued by any attorney
 6
    general --
7
          Α.
                 No.
8
          Q.
                 -- Pennsylvania?
9
          Α.
                 No.
10
                 Did you hear about anything
          Q.
11
    negative in the press regarding --
12
          Α.
                 No.
1.3
          Q.
                 -- ECMC around that time --
14
          Α.
                 No.
15
          Q.
                 -- 2019?
16
          Α.
                 No.
17
                 So you're saying you left in
          Q.
18
    2019, ECMC laid off in mass everybody
19
    from your unit and the collections
20
    department for rehabilitation contracts;
21
    is that right?
22
          Α.
                 Not just everybody in our
23
    unit, everybody in the entire building.
24
    So probably about two to three hundred
25
    employees.
```

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```
1
                        M. SARANG
 2
                 And their reasoning was what?
          0.
 3
                 I don't know what their
          Α.
 4
    reasoning is.
 5
                 To get rid of what, witnesses?
          Q.
                             Objection. Don't
 6
                 MR. BAUM:
 7
          answer that. He answered your
 8
          question already. Move on to the
 9
          next one.
10
                 Mr. Sarang, who at ECMC
11
    assigned you to Plaintiff Rahul
12
    Manchanda's account?
1.3
          Α.
                 Norman Miranda.
14
          Q.
                 Sorry?
15
                 My supervisor would be the one
16
    to distribute accounts. So to answer
17
    your question, his name is Norman
18
    Miranda.
19
          Q.
                 Norman Randall?
20
                 Miranda.
          Α.
21
          Ο.
                 Norman Miranda.
22
                 What were some of the factors
    that he would take into account in
23
24
    distributing accounts?
25
                 I don't know, I'm not him.
```

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1 M. SARANG 2 Did he choose it based on 3 race, ethnicity, skin color, cultural 4 similarities, language, what were some of 5 the criteria used to assign borrowers to certain collectors and rehabilitators? 6 7 Α. All the accounts were evenly 8 distributed to all the account 9 representatives. So in any way, shape or 10 form, they were not discriminatory in any 11 way, shape or form. 12 0. But there was a bonus 13 commission basis, right, the tier level? 14 Α. Correct, to every employee 15 that was our there. 16 Q. So some of them were better 17 than others? 18 Well, in the event that you 19 outperform another collector, then yeah, 20 you're going to be better than others in 21 the even that you outperform them. It's 22 based on performance. 23 Did you know of any other ECMC 24 employees that were disciplined by ECMC? 25 Do I know of any other ECMC

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```
1
                       M. SARANG
2
    employees that's were disciplined by
3
    ECMC?
 4
          Q.
                 Correct.
5
                 MR. BAUM: During his time
          that he worked there?
 6
7
                 MR. MANCHANDA: It's an
8
          open-ended question.
9
                           No, you need to be
                 MR. BAUM:
10
         more specific. It's not open-ended.
11
                 MR. MANCHANDA: Fine.
12
                 Both while you were working
          0.
13
    there and when you were not working
14
    there.
15
                 When you say disciplined, like
16
    are you talking about in the event that
17
    someone is tardy and they have to be
18
    written up, then yeah.
19
                 Discipline, so you are aware
          Q.
20
    of ECMC employees being disciplined while
21
    you were employed by ECMC?
22
                 Yeah, in the event that
         Α.
23
    someone is tardy and they need to be
24
    written up, then yes, they were
25
    disciplined.
```

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```
1
                        M. SARANG
2
                  Tardy or party?
          Q.
3
                  Tardy.
          Α.
 4
          Q.
                  Lateness, okay.
5
                  So the only thing you know
 6
    about was tardiness, nothing else?
7
          Α.
                 Correct.
8
                  So nobody was ever disciplined
9
    for unethical conduct, or immoral conduct
10
    or illegal conduct?
11
          Α.
                  Nope.
12
                  Do you know of anybody that
          Q.
13
    was arrested at ECMC?
14
          Α.
                  Nope.
15
          Q.
                  No fellow employees --
16
          Α.
                  No.
17
                  -- were arrested.
          Q.
18
                  Did you ever hear about
19
    anybody past or present at ECMC being
20
    arrested?
21
          Α.
                 No.
22
          Q.
                  Or charged with a crime?
23
          Α.
                  No.
24
                  But you did hear about people
          0.
25
    being disciplined, okay.
```

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```
1
                       M. SARANG
2
                 Can you give me the names of
3
    some of the individuals who were
 4
    disciplined?
5
                 No, I can't.
          Α.
 6
                 Why, based on confidentiality
7
    or you don't know?
                 I don't know their name, I
8
9
    don't know their name like that.
10
                 How many would you estimate,
11
    how many employees would you estimate
12
    were disciplined, to your knowledge, that
13
    you know of?
14
                 I can't, you're saying to
15
    estimate, I don't know, one or two.
16
          Q.
                 In your group?
17
          Α.
                 In my group, correct.
18
                 Mr. Sarang, are you aware of
19
    which department would update addresses
20
    in the ECMC database?
21
          Α.
                 I'm not.
22
                 But you said you were able to
23
    update addresses yourself --
24
          Α.
                 Correct.
25
          Q.
                 -- upon verification, correct?
```

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```
1
                       M. SARANG
2
                 Correct, but I don't know who
3
    originally populates that information
 4
    before it comes to my screen.
5
          0.
                 So you have the clearance
 6
    level to alter, change or update
7
    addresses, correct?
8
         Α.
                 Correct.
9
                 And in April of 2017, you do
10
    not recall, as you said, why you asked me
11
    about my address, e-mail or telephone
12
    information?
1.3
         Α.
                 Correct, I don't recall.
14
          Q.
                 And you also do not recall why
15
    you DocuSign the document two times?
16
                 MR. BAUM:
                            Asked and answered.
17
          Same objection.
18
                 MR. MANCHANDA:
                                 Okay.
19
                 Mr. Sarang, what information
20
    training were you provided before being
21
    assigned specifically Plaintiff Rahul
22
    Manchanda's account?
23
                 What training? I told you --
         Α.
24
                 What information/training were
          0.
25
    you provided before being assigned
```

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```
1
                       M. SARANG
2
    specifically to Plaintiff Rahul
3
    Manchanda's account?
4
                 There is a trainer, a specific
         Α.
5
    trainer that trains individuals before
    they're allowed to be on the phone.
6
7
    There are exams, just like I originally
8
    mentioned, and you go through training
9
    courses, so you watch videos, you answer
10
    quizzes, and you have the trainee
11
    actually train you on the information.
12
                 So before each phone call, you
         0.
13
    are giving sort of a training seminar for
    each different borrower?
14
15
                 No, not before each phone
16
    call. Before you're allowed to start
17
    working and start talking to customers,
18
    before you're even allowed to be on the
19
    phone and on the floor, you have to go
20
    through training. You have to watch
21
    these videos and you have to pass these
22
    exams to make sure that you're going to
23
    be able to speak with the customers under
24
    compliance.
25
          0.
                 So like I said, like you said,
```

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```
1
                       M. SARANG
2
    you spoke to about twelve to fifteen
3
    borrowers per day?
 4
         Α.
                 Correct.
5
                 And you were never taken aside
 6
    before these calls and given specific
7
    information that may differ from each
8
    borrower or you just treated them all the
9
    same?
10
                 All the same.
         Α.
11
                 So you were never tipped off
12
    and said, hey, this guy might have this
13
    problem, this guy, we might have this
    problem, this guy, may be he didn't get
14
15
    the default, that kind of, you understand
16
    what I'm saying.
17
                 You were literally thrown in
18
    to twelve to fifteen calls with no pep
19
    talk or no information before --
20
         Α.
                 No, I don't think you're
21
    comprehending or registering what I'm
22
    advising you --
23
                 Well, I'm asking you.
          Q.
24
          Α.
                 I was thrown in, I wasn't
25
    thrown in. Before you're able to be, and
```

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```
1
                       M. SARANG
2
    I'm going to slow this down for you
3
    because it seems like you need me to talk
4
    really slowly. So, in event before
5
    you're able to be on the phone and before
6
    you're able to start talking to
7
    customers, you have to go through
8
    training. You have to pass these exams.
9
    You have to know what you're doing before
10
    you get on the floor and you cause, you
11
    know, and misrepresent people in ways
12
    that you're not supposed to be
1.3
    misrepresenting them. So I was trained,
14
    I passed the exams. After I did so,
15
    that's when I was able to be on the phone
16
    and actually start receiving accounts to
17
    work for myself.
18
                Mr. Sarang, how much did you
         0.
19
    make off Plaintiff Rahul Manchanda's
20
    account as a commission bonus?
21
                 It could've been nothing, I
         Α.
22
    could've not even commissioned that
23
    month. There was months that I
24
    commissioned and there were months that
25
    we didn't commission. So, you wouldn't
```

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```
1
                       M. SARANG
2
    be paid off of one specific account
3
    anyways, regardless.
 4
          Q.
                 How much would you state your
5
    average commission or bonus per week or
    per month was at ECMC?
 6
7
                 Average commission per month,
8
    between -- two thousand to four thousand.
9
                 And that you said is in
10
    addition to monthly salary of three to
11
    four thousand you said earlier?
12
         Α.
                 Yeah, correct.
1.3
          Q.
                 And your salary you said never
14
    changed in your four years of employment?
15
         Α.
                 Correct.
16
          Q.
                 And neither did your job title
17
    change?
18
         Α.
                 Correct.
19
                 MR. BAUM: Asked and answered.
20
          Q.
                 So, you're saying
21
    approximately seven to eight thousand per
22
    month, you would walk away with?
23
                 It depends on the month.
24
    There could've been months where I didn't
25
    commission. There could've been months
```

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```
1
                        M. SARANG
 2
    where I didn't walk away with a
 3
    commission check because I didn't get to
 4
    my goal because I didn't perform that
 5
    month --
 6
          Q.
                 ECMC obviously dangled, you
 7
    know, commissions and bonuses in order to
 8
    get you to get people to sign up for your
 9
    contracts, rehabilitation contracts?
10
          Α.
                 Say that again.
11
                  (Continued on the following
12
          page to include signature line and
13
          jurat.)
14
15
16
17
18
19
20
21
22
23
24
25
```

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1	M. SARANG
2	MR. BAUM: He's already
3	answered the question.
4	MR. MANCHANDA: Okay.
5	MR. BAUM: There's no
6	question.
7	MR. MANCHANDA: Withdrawn.
8	All right. I have no further
9	question, Mr. Sarang. Thank you for
10	your time today.
11	MR. BAUM: Thank you, Mithun.
12	MS. TRETIAKOVA: So the
13	deposition is complete for today.
14	Thank you.
15	(Whereupon, the proceedings
16	were concluded at 4:45 p.m.)
17	
18	
	MITHUN SARANG
19	
20	Subscribed and sworn to before me this
21	, day of, 2021.
22	
23	
	NOTARY PUBLIC
24	
25	

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	Mr. Manchanda		5
5			
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    NONE
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1	CERTIFICATE
2	
3	
4	I, Kathleen Brosnan, an independent
5	typist within and for the State of New York,
6	do hereby certify that I listened to the audio
7	recording that is the source of the foregoing
8	transcription and, to the best of my ability,
9	this is an accurate transcription of the
10	proceedings contained therein.
11	
12	I further certify that I am not
13	related to any of the parties to this
14	proceeding by blood or marriage; and that I am
15	in no way interested in the outcome of this
16	matter.
17	
18	IN WITNESS WHEREOF, I have authorized
19	Deitz Court Reporting to set my hand hereunto
20	this 24th day of March, 2021.
21	's
22	
23	Ktiller) Janon
	KATHLEEN BROSNAN
24	
25	

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